

# Precision Camera & Video Repair

A BUSINESS SERVICES INVESTMENT

*by CIVC Partners*

Business Services



CIVC Partners recently teamed with management to complete the acquisition of **Precision Camera & Video Repair**, a leading provider of outsourced warranty repair service programs. As part of the transaction, Precision Camera's management team made a significant investment in the Company.

## The Company

*Precision Camera repairs cameras and camcorders covered under a manufacturer's warranty or extended warranty managed by a retailer or third party administrator. In addition, the Company services cameras and camcorders directly for consumers not covered under any form of warranty. The Company has the market leading position and is the only service provider capable of offering a one-stop, full-service solution for virtually all models of digital cameras and camcorders. Precision Camera's success is driven by its extensive authorizations from nearly every original equipment manufacturer in the camera industry, its team of highly trained repair service technicians, and its focus on providing a suite of best-in-class service solutions.*

## Value-Add Approach

*The investment in Precision Camera represents another example of CIVC's investment strategy of partnering with experienced, visionary management teams running market-leading companies in targeted, niche industries. Precision Camera is led by John Malinosky, an industry leader who helped develop and implement the company's unique service model. CIVC identified the warranty industry as an attractive investment sector more than a year ago and has spent considerable resources developing its knowledge base and network. This expertise, combined with its commitment to complete the transaction quickly, enabled CIVC to close on its control investment in Precision Camera within 60 days of signing a letter of intent. As management's partner, CIVC will provide strategic guidance to enable Precision Camera to continue to capitalize on the substantial growth opportunities in its dynamic niche industry.*

*If you have a potential add-on for Precision Camera or a new platform within the warranty or outsourced repair sectors, please contact Dan Helle or David Miller.*

## CIVC PARTNERS' PORTFOLIO COMPANIES

### *sector*

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#### **Business Services**

**THE BRICKMAN GROUP**  
**Landscape Maintenance**

**KELLERMEYER BUILDING SERVICES**  
**Janitorial Cleaning Services**

**PRECISION CAMERA & VIDEO REPAIR**  
**Outsourced Camera Repair Services**

### *sector*

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#### **Financial Services**

**AF&L**  
**Long-term Care Insurance**

**FINANCIAL GUARANTY INSURANCE COMPANY**  
**Bond Insurance**

**OWNIT MORTGAGE SOLUTIONS**  
**Mortgage Banking**

**PARTNERS EQUITY CAPITAL COMPANY**  
**Small Ticket Leasing**

**RAM REINSURANCE COMPANY**  
**Municipal and Asset-backed Bond Reinsurer**

### *sector*

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#### **Media/ Communications**

**PIEDMONT TELEVISION HOLDINGS**  
**Television Stations**

### *sector*

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#### **Industrial Growth**

**EPIC TECHNOLOGIES**  
**Electronic Manufacturing Services**

**HOLLINEE**  
**Glass Fibers for Composites and Filtration**

**K & K SCREW PRODUCTS**  
**Precision Screw Machining**

### *sector*

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#### **Other**

**LA FITNESS INTERNATIONAL**  
**Fitness Club Operator**

#### **CIVC Contacts**

**John Compall**  
**Dan Helle**  
**Chris McLaughlin**  
**David Miller**  
**Mike Miller**

**Chris Perry**  
**Scott Schwartz**  
**Marcus Wedner**  
**Gregg Wilson**  
**Keith Yamada**

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CIVC Partners, a leader in private equity investing for over 35 years, manages \$1 billion in private equity capital and currently invests from a \$650 million fund closed in 2003. CIVC provides growth and buyout capital to middle-market companies and executives with a focus on business services, financial services, media and communications, and industrial growth. More information on CIVC Partners and its portfolio companies can be found at [www.civc.com](http://www.civc.com).