



# Middle Market Investors

Founded in 1970

**Business Services** sector specialists

**84 Platform Investments** totaling almost **\$2.7B of Capital Invested**

Seeking new platform investments in businesses with **\$5M-\$25M EBITDA**

## BUSINESS SERVICES SECTORS

- Utility & Infrastructure Services
- Commercial Facility Services
- Residential Services
- Transportation & Logistics
- Outsourced Professional Services
- Digital Marketing Services
- Environmental Services
- IT Services
- Software & Tech-Enabled Services
- Insurance & Insurance Services
- Compliance & Risk Management
- Financial Technology

## TEAM

### Partners

- John Compall
- Marc McManus
- Chris Perry
- Doug Potters
- Scott Schwartz
- Sloan Wilson
- J.D. Wright

### Principals & VPs

- Peter Fox
- Michael Jameison
- Brian James
- Steve LaFrance
- Alex Lieberman
- Drew Neils
- Andrew Roche

### Business Development

- Nick Canderan
- 609.602.3789
- ncanderan@civc.com

- Isabel Standbridge
- 312.873.7380
- istandbridge@civc.com

**DIGITAL MARKETING SERVICES**

Data-driven, integrated digital marketing services provider.



**IT SERVICES** Provider of digital engineering and outsourced software development services.

**COMMERCIAL FACILITY SERVICES**

Provider of industrial refrigeration system maintenance, repair, design, and parts distribution.



**RESIDENTIAL SERVICES** Integrated property management and associated residential services platform focused on HOAs and condo associations.

**INSURANCE SERVICES**

Insurance brokerage focused on commercial P&C, employee benefits, and personal lines.



**IT SERVICES** Leading data managed services provider offering database management, data and analytics, and application implementation, development and support services.



**IT SERVICES** Cloud-focused Oracle implementation and managed services provider.

**UTILITY & INFRASTRUCTURE SERVICES**

Provider of infrastructure design, engineering and consulting services across transportation, water, municipal advisory, broadband and land development end markets.

**SOFTWARE & TECH-ENABLED SERVICES**

Provider of tech-enabled survey and sampling data services for market research agencies, consulting firms, and corporations.



**IT SERVICES** Value-added reseller offering a wide range of wired and wireless products for the IoT market and related engineering and provisioning services.



**IT SERVICES** Provider of managed services and technology consulting focused on enterprise clients' mission critical-technology infrastructure.



**IT SERVICES** Provider of cyber security services focused on identity security, including access management, identity governance, and privileged account management.

**SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT**

Provider of tech-enabled environmental health and safety (EHS) and risk management solutions.

**TRANSPORTATION & LOGISTICS**

Technology-enabled freight broker offering a full suite of services including refrigerated, dry van, power only, drop trailer, and cross border solutions.

**COMMERCIAL FACILITY SERVICES**

Provider of renovation and restoration services to multi-family properties.



**INSURANCE SERVICES** Insurance brokerage and MGA focused on commercial insurance for the not-for-profit and human services sectors.

**INSURANCE SERVICES**

Leading insurance brokerage and MGA focused on commercial and specialty personal lines.



**INSURANCE SERVICES** Provider of damage assessment, cost estimating, forensic engineering, and construction project management services to insurance carriers and claims services firms.

**Platform investment focused searches:**

- Programmatic/OTT Marketing
- Outsourced Accounting, HR, Payroll Services
- Commercial MEP Services
- Distributed Asset Management Services
- Gas/Electric Utility Maintenance & Repair
- Public Sector Cyber Security Services
- HVAC/R Distribution
- Facility Access Control Services